



Super Spec Saves ISN 300 Hours Per Month

Searching for Efficiencies

The back and forth of a manual accounts payable solution was a drain on resources for Integrated Supply Network (ISN), one of the largest tool and equipment wholesalers in the nation. To increase productivity, ISN looked to implement an electronic data interchange (EDI) system. Faced with the decision to develop a costly EDI system with their own resources or use a service provider, ISN chose the latter. Implementing Super Spec, the industry best practice for EDI that is supported by the Automotive Aftermarket Industry Association (AAIA) and was contributed by GCommerce, saved ISN thousands of dollars by optimizing the transaction process.



The Benefits of a Common Language

The electronic system ISN now uses creates computer records for ISN and its vendors using common data points which automatically reconciles each transaction. Sixty percent of ISN's reconciliations are now completed electronically, reducing the time spent on each paper-based reconciliation from 5-10 minutes down to 30 seconds. In total, Super Spec has saved ISN 300 hours per month, or the equivalent of nearly two-full time employees' time that was spent reconciling transactions.

When ISN takes on new vendor partners that do not use Super Spec, it can take their team two business days to map the transaction. When vendors use Super Spec, that same task takes ten minutes. For ISN, Super Spec has brought significant time savings for its IT staff, resulting in the freedom to spend time strategizing and building the business.

"Our need for more staff and additional resources hasn't increased, but our business has grown," said Pete Weber, Managing Partner at ISN. "With Super Spec standardizing the way we connect with vendors, we have been able to free up employees' to focus on core business strategy."

Super Spec allowed ISN to find the efficiencies they had searched for by making it easier for their vendors to connect to them using a common format.

About Super Spec

Super Spec is an aftermarket industry best practice for the mapping of e-commerce data requirements, originally developed by GCommerce and contributed for management by the Automotive Aftermarket Industry Association (AAIA). Super Spec is an open industry specification available to any party at no cost. For more information please go to www.aftermarket.org/technology/super-spec.